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OCT 14 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Dear Secretary,

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OCT 13 1992

re: Docket NO 92-20.
Act of 1991.

TELEPHONE BRANCH

Consumer Protection

The ability to make cold calls to the general public is vital to my business, as well as serving my clients.

I have been selling REAL ESTATE for 10 years, and have made 1000's of cold calls on the phone. To promote a home I am selling, or trying to find a home for a buyer, or just looking for people to sell.

I have encountered many delightful people over the years and built some long lasting friendship that started with a cold call.

I honestly feel, based off my experience that less than 5% of the public truly get offended by cold calls.

Buying a home is perhaps the greatest investment individual makes in their life time. Removing my ability to cold call will hurt many people in the marketing of their home and protecting their investment.

I can not urge in the strong enough terms, that we have the ability to continue to cold call.

Sincerely,

Mike Manner

Mike Manner

C.21 Sutherland

4220 S. Cooper Suite 101

Arlington, TX 76015

ThePrudential



San Diego Realty

8200 La Mesa Blvd.
La Mesa, CA 91941
(619) 589-8600

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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MAIL BRANCH

92-90

TO WHOM IT MAY CONCERN,

~~I HAVE BEEN IN THE REAL ESTATE INDUSTRY FOR 6 YEARS NOW AND NEED~~

~~YOU TO KNOW HOW IMPORTANT COLD CALLING IS TO MY BUSINESS.~~

~~IF YOU WERE TO BAN TELEPHONE SOLICITING FOR REALTORS, IT WOULD
HAVE A VERY NEGATIVE EFFECT ON THE ECONOMY.~~

~~AS WITH ANY BUSINESS THE TELEPHONE IS A VITAL PART OF OUR
BUSINESS AND WE NEED IT AS A TOOL TO FIND PEOPLE WHO WANT
TO BUY OR SELL REAL ESTATE.~~

~~PLEASE LEAVE THINGS THE WAY THEY ARE.~~

SINCERELY,


JACK HOWARD

10/6/92

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

ABIO & ADLETA, REALTORS • 5956 Sherry Lane • Suite 100 • Dallas, Texas 75225 • 214/696-0900

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OCT 13 1992

MAIL BRANCH

October 6, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M. Street, N.W.
Washington, D.C. 20554

To Whom It May Concern:

This letter is to let you know that I as a residential real estate agent cannot continue to be successful in this business if I am restricted from making cold calls on the telephone. I am imploring you not to draft a regulation to restrict person-to-person solicitations to residential homes.

The residential real estate industry cannot continue to grow and attempt to bring this country out of its present economic condition if this restraint of trade should be imposed on our industry.

Thank you for your consideration in this matter and we implore you to reconsider this regulation.

Yours very truly,

Grace Winslow

OFFICE OF THE SECRETARY
FEDERAL COMMUNICATIONS COMMISSION
ATTN: DOCKET # 92-90

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MAIL BRANCH

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

my BUSINESS OF REAL ESTATE DEPENDS ON MY ABILITY
TO CALL CUSTOMERS & CLIENTS ON THE PHONE, WHETHER
THEY KNOW ME OR NOT. FOR THE PAST 25 YEARS, I
HAVE HELPED HUNDREDS OF CLIENTS BUY AND SELL HOMES.
THIS WONDERFUL SERVICE WAS PROVIDED TO MY CLIENTS
VIA THE USE OF THE TELEPHONE. PLEASE DON'T PASS
BILL # 92-90 AND RESTRICT MY TELEPHONE USAGE.
THANK YOU

Severin

Oct. 6, 1992

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MAIL BRANCH

Prudential San Diego Realty
8200 La Mesa Blvd.
La Mesa, Ca. 91941
Barbara Korecki

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-98
1919 M Street, N.W.
Washington, D.C. 20554

It has been brought to my attention that the Federal Communications Commission is drafting a regulation to restrict person to person solicitations to residential homes.

As an active real estate agent and being the sole support of myself & my son, I feel this would greatly restrict my ability to earn an income in this extremely difficult and adverse real estate market.

Sincerely,
Barbara Korecki

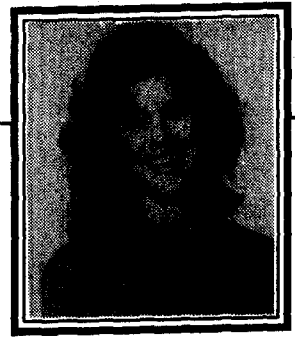
Traci Bass

Superstar Agent

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MAIL BRANCH



To Whom It May Concern:

Re: Docket No. 92-90

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Telephone Consumer Protection Act of 1991

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

It is imperative to my business and livelihood that this restriction not pass. Beside the Real Estate industry there are many people who earn their living for phone solicitation. No one has a right to restrict the ears of thousands of Americans, because one Senator call a call he didn't like. The caller always has the option of hanging up.

Please work hard to be sure this legislation is not passed.

Regards
Traci Bass



BERNET 1320 West Valley Parkway, Suite 309, Escondido, CA 92029

(619) 489-9400 Office, (619) 743-1935 Residence

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Jack Associates

P. O. Box 8
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(802) 893-2415

1161 Williston Road
South Burlington, Vermont 05403
(802) 658-5555

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
Federal Communications Commission
1919 M Street, NW
Washington, DC 20554

Ref: Docket #92-90
Telephone Consumer Protection Act of 1991

To Whom it May Concern;

I have recently been made aware that the FCC is in the process of drafting legislation to restrict telephone sales calls to residential homes.

I feel very strongly that this legislation is completely misdirected. As you know, the real estate industry is currently going through a difficult period. Drafting legislation to further hinder the industry's stability, let alone its growth, will adversely affect not only the hundreds of thousands of agents in the business nationwide, but it will also effect the economy of this country since the housing industry is inexorably linked to the nation's economic recovery.

Person to person solicitations are an integral part of selling residential real estate and must and should remain an accepted method of reaching the people. *I am therefore voicing my OPPOSITION to the Telephone Consumer Protection Act of 1991.*

Sincerely,
CENTURY 21 Jack Associates

Cathy Wood

REALTOR



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Jack Associates

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Sincerely,
CENTURY 21 Jack Associates

REALTOR



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Sincerely,
CENTURY 21 Jack Associates

Mark Fedorov

REALTOR



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Sincerely,


CENTURY 21 Jack Associates

REALTOR



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Jack Associates

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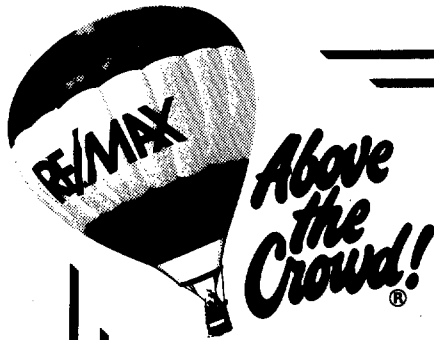
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Sincerely,
CENTURY 21 Jack Associates


REALTOR



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MAIL BRANCH

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OCT 14 1992

October 5, 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
F.C.C.

Attn: Docket No. 92-90
1919 M. Street, N.W.
Washington, D.C. 20554

As a professional residential Realtor I am expressing my opposition to your pending regulation which would restrict person to person solicitations to residential homes. Telephone "cold" calls are fundamental to my personal business success, and to the success of the real estate industry in general.

Any restrictions on phone usage for direct contact is a severe restriction to my personal business income - and a restriction of fair trade. Please stop this pending legislation re: Docket No. 92-90.

Sincerely,

Diane Kawell
Diane Kawell

Licensed Real Estate Broker
Re/Max of Valencia, Inc.

RE/MAX REALTORS® of valencia, inc.

23822 valencia boulevard, suite 101
valencia, california 91355
(805) 255-2650

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Fred Sands Realtors
Woodland Hills Sales Office
20750 Ventura Boulevard
Woodland Hills, California 91364
(818) 888-3603
Fax No. (818) 340-3824

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MAIL BRANCH

OCT. 10, 1992

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D. C. 20554

Subject: Docket No. 92-90

Dear Mr. Secretary,

As a professional rear estate agent I am very concerned about the drafting of a regulation to restrict my ability to solicit on a person to person basis by telephone to residential homes.

If this regulation where to be put into effect it would a major negative affect on my business. It will also directly affect the many clients that I represent to help them get their homes sold.

In present state of the economy, it takes every outlet in order to help sellers sell their homes.

Sincerely,

Neil & Ronnie Schwartz
Real Estate Agents

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OFFICE OF THE SECRETARY

ABIO & ADLETA, REALTORS • 5956 Sherry Lane • Suite 100 • Dallas, Texas 75225 • 214/696-0900

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MAIL BRANCH

October 6, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M. Street, N.W.
Washington, D.C. 20554

To Whom It May Concern:

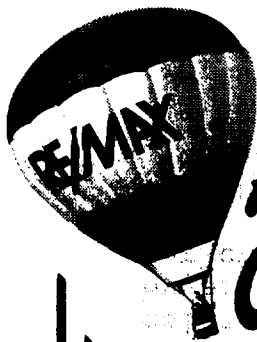
This letter is to let you know that I as a residential real estate agent cannot continue to be successful in this business if I am restricted from making cold calls on the telephone. I am imploring you not to draft a regulation to restrict person-to-person solicitations to residential homes.

The residential real estate industry cannot continue to grow and attempt to bring this country out of its present economic condition if this restraint of trade should be imposed on our industry.

Thank you for your consideration in this matter and we implore you to reconsider this regulation.

Yours very truly,

Gene Taylor
Broker Associate



*Above
the
Crowd!*

John A. Shubin, GRI
REALTOR-ASSOCIATE®

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

October 6, 1992

Office Of The Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, DC 20554

RE: Docket No. 92-90, Telephone Consumer Protection Act of 1991

Dear Sir/Madame:

It is my opinion that the above-referenced regulation should not be passed. If passed, this regulation will dramatically affect my livelihood as well as the Sales Industry as a whole. We must "cold call" to find potential Buyers and Sellers of Real Estate. These Buyers and Sellers provide much needed activity in the Real Estate market, which as you know, helps to fuel the economy.

If consumers do not wish to receive sales calls at their homes, they must take matters into their own hands to alleviate the situation. It is not the role of government to screen the calls of the citizens of this country.

Sincerely,


John A. Shubin, GRI
Realtor Associate

RE/MAX Performance, Inc.
300 Sunny Glen Ct., P.O. Box 5044
Woodland Park, Colorado 80866-5044
Bus: (719) 687-0800
Fax: (719) 687-0863
Message Center: (719) 661-1175
Toll Free: 1-800-748-3801
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Steve Schlueter

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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MAIL BRANCH

October 6, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

Dear Secretary,

The FCC is currently drafting legislation to restrict person-to-person solicitations to residential homes which will affect almost every real estate agent and broker in the United States (Docket No. 92-90, Telephone Consumer Protection Act of 1991). Your legislation, if passed, will severely restrict my profession's ability to do business.

Over 60% of my business comes from clients whom I've contacted initially via telephone "cold calling." Another 25% of my business comes from the referrals those people send to me. Cold calling is the most effective and inexpensive way of reaching new clients. Without the ability to cold call, my business and my income will drop by at least half, if not more. I believe that I speak for thousands and thousands of real estate agents and brokers who feel the same way about restricting our ability to do business in our communities. We are professionals who use the phone in a professional manner to contact new clients.

Please do not let a handful of unscrupulous telemarketing companies take away the most valuable tool we realtors have in our business.

Respectfully yours,

Steve Schlueter

RE/MAX Heart of Texas Realtors, Austin, Texas.



RE/MAX Heart of Texas, REALTORS®
6836 Austin Center Blvd., Suite 100
Austin, Texas 78731
Phone: (512) 794-9292
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The residential real estate industry cannot continue to grow and attempt to bring this country out of its present economic condition if this restraint of trade should be imposed on our industry.

Thank you for your consideration in this matter and we implore you to reconsider this regulation.

Yours very truly,

Anne Oliver



Jack Associates

P. O. Box 8
Milton, Vermont 05468
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1161 Williston Road
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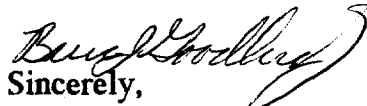
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Person to person solicitations are an integral part of selling residential real estate and must and should remain an accepted method of reaching the people. *I am therefore voicing my OPPOSITION to the Telephone Consumer Protection Act of 1991.*


Sincerely,
CENTURY 21 Jack Associates

REALTOR



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*Above
the
Crowd!®*

October 5, 1992

Office of the Secretary
Federal Communications Commission
1919 M Street, N.W.
Washington, D.C. 20554

Attn: Docket No. 92-90

To Whom It May Concern:

Of 25 people I cold call in my real estate business, four people on average appreciate the information I give them, only one, an average, is upset by my call. The balance simply indicate they are not interested and we hang up. I realize that the people that are upset at my call, are not upset by the phone or me, but because they are upset at something else or everything else.

Cold calling is a simple, cheap way for me to conduct my business. It supplies me with 75% of my business, business on which I pay taxes. To restrict my cold calling would significantly reduce my ability to produce a living.

I receive solicitation calls at my home. The majority are from non-profit organizations looking for donations. Do you really want to restrict these "points of lights" good deeds?

Docket No. 92-90, Telephone Consumer Protection Act of 1992 certainly seems misguided.

I would urge defeat of this Act.

Sincerely,


Jan Manis
Broker Associate

JM:jb

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MAIL BRANCH



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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Jan Manis

RE/MAX

northwest, inc.

12000 pecos street
denver, colorado 80234
office phone: (303) 457-4800

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Jack Associates

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Sincerely,
CENTURY 21 Jack Associates

REALTOR



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CENTURY 21 Jack Associates

REALTOR



Each Office Is Independently Owned And Operated



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RECEIVED

OCT 13 1992

MAIL BRANCH

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OCT 14 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Office of the Secretary
Federal Communications Commission
1919 M Street, NW
Washington, DC 20554

Ref: Docket #92-90
Telephone Consumer Protection Act of 1991

To Whom it May Concern:

I have recently been made aware that the FCC is in the process of drafting legislation to restrict telephone sales calls to residential homes.

I feel very strongly that this legislation is completely misdirected. As you know, the real estate industry is currently going through a difficult period. Drafting legislation to further hinder the industry's stability, let alone its growth, will adversely affect not only the hundreds of thousands of agents in the business nationwide, but it will also effect the economy of this country since the housing industry is inexorably linked to the nation's economic recovery.

Person to person solicitations are an intregal part of selling residential real estate and must and should remain an accepted method of reaching the people.
I am therefore voicing my OPPOSITION to the Telephone Consumer Protection Act of 1991.

Sincerely,
CENTURY 21 Jack Associates

Stacey J. Barton

REALTOR



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